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 (Stock Code Number: 3774, The First Section of the Tokyo Stock Exchange)
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Notice regarding Differences between Financial Targets and Results for the Six Months ended September 30, 2021, and Upward Revision of the Full-Year Financial Targets for the Fiscal Year ending March 31, 2022

TOKYO - November 5, 2021 - Internet Initiative Japan Inc. (“IIJ”, TSE1: 3774) today announced differences between financial targets for the six months ended September 30, 2021 (“1H21”) announced on May 12, 2021 and its results for 1H21. IIJ also announced revision of its full-year financial targets for the fiscal year ending March 31, 2022 (“FY2021”, April 1, 2021 to March 31, 2022).

1. Differences between Consolidated Financial Targets and Results for 1H21 (From April 1, 2021 to September 30, 2021)

	Revenues	Operating Profit	Profit before Tax	Profit for the period attributable to owners of the parent	Basic earnings per share
	JPY millions	JPY millions	JPY millions	JPY millions	JPY
Previous Target (A)	108,000	6,500	6,300	4,200	46.56
Results (B)	109,054	9,304	10,432	6,892	76.34
Change (B-A)	1,054	2,804	4,132	2,692	
Change (%)	1.0	43.1	65.6	64.1	
< Reference > 1H20 Results (From April 1, 2020 to September 30, 2020)	101,665	5,239	4,466	2,770	30.71 ^(*)

2. Revision for the Consolidated Financial Targets for FY2021 (From April 1, 2021 to March 31, 2022)

	Revenues	Operating Profit	Profit before Tax	Profit for the year attributable to owners of the parent	Basic earnings per share
	JPY millions	JPY millions	JPY millions	JPY millions	JPY
Previous Target (A)	226,000	17,500	17,300	11,700	129.70
New Target (B)	228,500	22,000	21,500	13,700	151.72
Change (B-A)	2,500	4,500	4,200	2,000	
Change (%)	1.1	25.7	24.3	17.1	
< Reference > FY2020 Results (From April 1, 2020 to March 31, 2021)	213,002	14,248	14,035	9,712	107.67 ^(*)

3. Reasons for Differences and Revision

Our 1H21 revenues and operating profit exceeded our expectations which we had at the beginning of FY2021, mainly due to increases in revenues and gross profit of network services. As for profit before tax, there were, in addition to an increase in operating profit, temporary gains related to valuation of funds. As for the full-year financial targets, we revised targets of revenues and operating profit for FY2021 as we expect network services to continue exceeding the initial forecast in the second half of this fiscal year. We also revised the targets of profit before tax and profit for the year attributable to owners of the parent, by mainly considering operating profit, potential losses of temporary valuation, and tax effects.

*1 IIJ conducted a stock split at a ratio of two-for-one effective from January 1, 2021. Accordingly, per share information for 1H20 and FY2020 are calculated as if the stock split had been conducted at the beginning of FY2020.

< About Internet Initiative Japan Inc. >

Founded in 1992, IJ is one of Japan's leading Internet-access and comprehensive network solutions providers. IJ and its group companies provide total network solutions that mainly cater to high-end corporate customers. IJ's services include high-quality Internet connectivity services, mobile services, security services, cloud computing services, and systems integration. Moreover, IJ operates one of the largest Internet backbone networks in Japan that is connected to the United States, the United Kingdom and Asia. IJ listed on the First Section of the Tokyo Stock Exchange in 2006.

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